

## MEMBERSHIP TYPES AND DUES

JOIN the association that champions Maryland’s technology and life science communities that are saving and securing lives. Membership at the Maryland Tech Council opens doors to help grow your business. Please review the information below to determine which type of membership is appropriate for your company.

### Membership type and dues is determined by

- the nature of the business being conducted by the member company
- total employment for the company within MD, VA and DC

### LIFE SCIENCES MEMBERSHIP

Any entity, including but not limited to those involved in the development of therapeutic drugs, vaccines, diagnostic assays, and agricultural products that derives revenue from research, development, manufacturing or distribution of products. This includes companies focused on healthcare, food and agriculture, and industrial and environmental applications and companies that are on an FDA pathway

NUMBER OF EMPLOYEES	ANNUAL
1-9	\$600
10-49	\$1,200
50-199	\$1,800
200-399	\$2,500
400-699	\$4,800
700 and over	\$8,000

### ASSOCIATE MEMBERSHIP

Vendors that are not directly involved in commercial biotechnology or technology, but share an interest in the industry’s future. Professional service firms which provide services such as legal, financial, staffing and consulting assistance

NUMBER OF EMPLOYEES	ANNUAL
1-9	\$800
10-49	\$1,500
50-199	\$2,100
200-399	\$2,800
400-699	\$5,500
700 and over	\$9,500

### TECHNOLOGY MEMBERSHIP

Any entity which directly researches, develops, manufactures or sells products or services based upon technology, whether electronic, software, biotechnology, telecommunications or otherwise innovative by nature

NUMBER OF EMPLOYEES	ANNUAL
1-9	\$600
10-49	\$1,200
50-199	\$1,800
200-399	\$2,500
400-699	\$4,800
700 and over	\$8,000

### ACADEMIC INSTITUTIONS MEMBERSHIP

Any Academic Institution providing education and/or training to students or companies

### AFFILIATES MEMBERSHIP

Hospital, incubator or non-profit organizations (Proof of 501c3 status required)

### GOVERNMENT INSTITUTIONS MEMBERSHIP

Any Government Institution

CLASSIFICATION	ANNUAL
Academic Institutions	\$1,200
Affiliates: Non-Profit	\$750
Government Institutions	\$750

## COMPANY INFORMATION

(How your name will appear in membership directory)

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Company Website \_\_\_\_\_

\_\_\_\_\_ \$ \_\_\_\_\_  Private  Public

# of Employees \_\_\_\_\_ Annual Sales \_\_\_\_\_

**\*Please attach a company description (up to 100 words) with this application**

## SOCIAL MEDIA HANDLES

Twitter \_\_\_\_\_

Facebook \_\_\_\_\_

LinkedIn \_\_\_\_\_

You've found the answer. Your direct connection to success begins with a membership in the Maryland Tech Council. We are a community of committed professionals who are driving innovation and supporting the technology and life science industries. We offer industry communities, leverage our unified voice to influence policy, develop robust educational programs, and most importantly, provide a supportive community where our members can share and grow. Membership in the Maryland Tech Council means that your company is part of a powerful and influential industry organization. When you are considering a membership in the Tech Council, think about what we do every day that helps your company succeed. Our staff:

- Creates identity around the peer-based communities
- Engages and leads on responsible business policy at the county, state, and federal levels
- Leverages communities to address common issues and use enhanced pressure to advocate for reform/change
- Connects you to peers to share experiences and encourage better business practices to improve your bottom line
- Connects you with key stakeholders to enhance policy efforts on issues that affect your business
- Educates you on key issues that affect your business - from policy to direct regulatory changes
- Enhances the workforce to support community growth - K-12; undergraduate, graduate, and professional continuing education
- Saves you time and money by connecting you with reputable partners that offer discounts on everything from lab supplies to select shipping services

## COMPANY FOCUS

(Must select one [P] PRIMARY and [S] SECONDARY) *\*required*

### LIFE SCIENCE

- |   |  |
|---|--|
| <input type="checkbox"/> Bioinformatics               | <input type="checkbox"/> Manufacturing/Supply          |
| <input type="checkbox"/> Biotechnology and Bioscience | <input type="checkbox"/> Medical Devices/Equipment     |
| <input type="checkbox"/> Cancer/Oncology              | <input type="checkbox"/> Mental Health                 |
| <input type="checkbox"/> Cell Biology                 | <input type="checkbox"/> Neuroscience                  |
| <input type="checkbox"/> Clinical/Research Data       | <input type="checkbox"/> Pre-clinical/Toxicology       |
| <input type="checkbox"/> Clinical Design/Management   | <input type="checkbox"/> Pharmacogenomics              |
| <input type="checkbox"/> Contract/Research            | <input type="checkbox"/> Product Development           |
| <input type="checkbox"/> Diagnostics                  | <input type="checkbox"/> Proteomics                    |
| <input type="checkbox"/> Drug Delivery                | <input type="checkbox"/> Rare Disease/Orphan Drug      |
| <input type="checkbox"/> Drug Discovery               | <input type="checkbox"/> Regenerative Medicine         |
| <input type="checkbox"/> Functional Genetics          | <input type="checkbox"/> Research and Development      |
| <input type="checkbox"/> Gene/Cell Therapy            | <input type="checkbox"/> Research Tools                |
| <input type="checkbox"/> Genetics Testing             | <input type="checkbox"/> Scientific Supplies/Equipment |
| <input type="checkbox"/> Genomics                     | <input type="checkbox"/> Stem Cell Research            |
| <input type="checkbox"/> Health Care                  | <input type="checkbox"/> Telemedicine                  |
| <input type="checkbox"/> Hospital Supplies            | <input type="checkbox"/> Therapeutic                   |
| <input type="checkbox"/> Immunology                   | <input type="checkbox"/> Vaccines                      |
| <input type="checkbox"/> Infectious Disease           | <input type="checkbox"/> Other: _____                  |

### TECHNOLOGY

- |   |  |
|---|--|
| <input type="checkbox"/> Aerospace                | <input type="checkbox"/> Inter/Intra Integration   |
| <input type="checkbox"/> Apps                     | <input type="checkbox"/> Internet Service Provider |
| <input type="checkbox"/> Broadband                | <input type="checkbox"/> Manufacturing             |
| <input type="checkbox"/> Carrier                  | <input type="checkbox"/> Nanotechnology            |
| <input type="checkbox"/> Computer Hardware        | <input type="checkbox"/> Network Administration    |
| <input type="checkbox"/> Cyber Security           | <input type="checkbox"/> Satellite                 |
| <input type="checkbox"/> Electronics              | <input type="checkbox"/> Software                  |
| <input type="checkbox"/> Energy                   | <input type="checkbox"/> System Integration        |
| <input type="checkbox"/> Engineering              | <input type="checkbox"/> Telecom                   |
| <input type="checkbox"/> Environmental/Green      | <input type="checkbox"/> Web Based Services        |
| <input type="checkbox"/> Health IT                | <input type="checkbox"/> Website Design            |
| <input type="checkbox"/> Information Services     | <input type="checkbox"/> Wireless                  |
| <input type="checkbox"/> Information Security     | <input type="checkbox"/> Other: _____              |
| <input type="checkbox"/> Infrastructure Solutions |  |

### ASSOCIATE

- |   |  |
|---|--|
| <input type="checkbox"/> Accounting             | <input type="checkbox"/> Hotels              |
| <input type="checkbox"/> Advertising/Marketing  | <input type="checkbox"/> Insurance           |
| <input type="checkbox"/> Architecture           | <input type="checkbox"/> Investment Services |
| <input type="checkbox"/> Banking                | <input type="checkbox"/> Law                 |
| <input type="checkbox"/> Commercial Real Estate | <input type="checkbox"/> Manufacturing       |
| <input type="checkbox"/> Communication/PR       | <input type="checkbox"/> Media               |
| <input type="checkbox"/> Consultant             | <input type="checkbox"/> Office Supplies     |
| <input type="checkbox"/> Education/Training     | <input type="checkbox"/> Recruiting          |
| <input type="checkbox"/> Employment Services    | <input type="checkbox"/> Venture Capital     |
| <input type="checkbox"/> Equipment Supplies     | <input type="checkbox"/> Other: _____        |
| <input type="checkbox"/> Finances               |  |

**PRIMARY CONTACT INFORMATION**

Responsibilities include receipt of all official correspondence, payment of membership dues, and updates of company information.

\_\_\_\_\_  
Name Title

\_\_\_\_\_  
Address

\_\_\_\_\_  
City State Zip Code

\_\_\_\_\_  
Phone Fax

\_\_\_\_\_  
Email

**MEMBERSHIP TYPE (MUST SELECT ONE)**

*\*required*

- LIFE SCIENCES MEMBERSHIP**  
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- TECHNOLOGY MEMBERSHIP**  
Any entity which directly researches, develops, manufactures or sells products or services based upon technology, whether electronic, software, biotechnology, telecommunications or otherwise innovative by nature
- ASSOCIATE MEMBERSHIP**  
Vendors that are not directly involved in commercial biotechnology or technology, but share an interest in the industry's future. Professional service firms which provide services such as legal, financial, staffing and consulting assistance
- ACADEMIC INSTITUTIONS MEMBERSHIP**  
Any Academic Institution providing education and/or training to students or companies
- AFFILIATES: NON-PROFIT ORGANIZATIONS**  
Hospital, incubator or non-profit organizations (Proof of 501c3 status required)
- GOVERNMENT INSTITUTIONS**  
Any Government Institution

**DUES**

**METHOD OF PAYMENT**

MASTERCARD  AMEX  VISA  CHECK\*

Amount of Membership: \$ \_\_\_\_\_

Credit Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

**Recurring Payments**  **One-time Payment**

Signature: \_\_\_\_\_

\*Make check payable to Maryland Tech Council  
12 W. Church Street  
Suite 220  
Frederick, MD, 21701

**COMPANY CONTACTS**

Use the form below or attach a list.

\_\_\_\_\_  
Name Title

\_\_\_\_\_  
Phone Email

\_\_\_\_\_  
Name Title

\_\_\_\_\_  
Phone Email

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Name Title

\_\_\_\_\_  
Phone Email

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Name Title

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Phone Email

\_\_\_\_\_  
Name Title

\_\_\_\_\_  
Phone Email

**WHY DID YOU JOIN THE MARYLAND  
TECH COUNCIL?**

- ADVOCACY**
- NETWORKING**
- EVENT REGISTRATION DISCOUNT**
- COST SAVINGS PROGRAM (VWR, OFFICE DEPOT, ETC.)**
- COMMUNITY INVOLVEMENT**
- OTHER:** \_\_\_\_\_