

Celebrating Life Sciences
And Technology

MAY 12, 2022





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# CONGRATULATIONS TO THE 2022 CLASS OF ALEXANDRIA SCHOLARS

In partnership with the Maryland Tech Council, we commend the recipients of the 2022 Alexandria Scholars STEM scholarship award and wish them success in reaching their higher education goals.



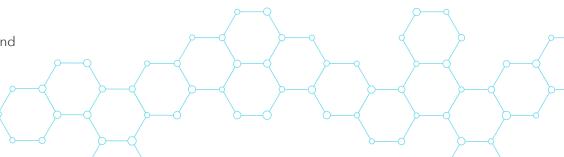
Alexandria Real Estate Equities, Inc., Maryland's premier owner, operator, and developer of collaborative life science campuses, is deeply committed to advancing human health and supporting the next generation of scientific innovators.

#### **Larry Diamond**

Co-Chief Operating Officer & Regional Market Director - Maryland

O: 301.947.1770 M: 301.399.1108 Idiamond@are.com

www.are.com



## WELCOME TO THE 2022 INDUSTRY AWARDS CELEBRATION





Thank you for joining us for the 2022 Industry Awards Celebration. We are truly excited to be back in-person this year so that our community can meet, greet and grow together.

Tonight we honor 34 Maryland technology and life sciences companies, and executives who are taking their industries to new heights. From groundbreaking health discoveries to game-changing technology innovations, we celebrate the great companies and leaders who are changing the landscape of their industries, and touching the lives of millions of people around the world.

I want to thank our staff and event Co-chairs, Howard Rothman (J.P. Morgan Wealth Management) and fellow MTC Board Member, Tony DeFlumeri (BDO), as well as the Industry Awards Celebration Judges and Nominating Committee for their diligent efforts to make this event such a success.

On behalf of the Maryland Tech Council community, congratulations to all of tonight's nominees and winners. We are tremendously proud of your accomplishments and look forward to celebrating with you tonight!



Sincerely, Marty

MARTIN ROSENDALE CEO, Maryland Tech Council

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## **VENTURE MENTORING** SERVICES AWARDS



### VMS VOLUNTEER OF THE YEAR



**JANET HALL** VMS Mentor

Janet Hall has been a Maryland Technology Council Venture Mentoring Services (VMS) Mentor since 2020. Janet is a strategic marketing executive with Chief Marketing Officer experience and deep expertise in SaaS software, life sciences, and business services companies. She is an expert in positioning companies for sustained growth and bringing new product categories to market. In her leadership roles at AOL, TMNG Global, Fishbowl, Fiscal Note, and the American Heart Association she built high performing marketing teams, managed stakeholder relationships, and created cross-organizational relationships that drove revenue opportunities. No stranger to cutting-edge technology, Janet managed the development and launch of AOL's Instant Messenger, AOL's first disruptive internet product. She brings not only her wealth of experience to her role of VMS mentor, but also her gift of compassionate listening, sharing her insights to give mentee ventures the chance to grow and succeed.

Janet holds a B.A. in Political Science and German from Millsaps College, an M.A. in Political Science from the University of Minnesota, and an M.B.A. from the University of Maryland.

## VMS VENTURE OF THE YEAR



**RPM TECH** rpm-tech.com

RPM Tech - that's Rapid Prototyping and Manufacturing Technologies, LLC - provides technology consulting, product design, and in-house prototyping to offer end-to-end solutions to the high-tech industry. With extensive experience in communication, defense, telecom, medical, industrial, energy, and commercial industries, RPM Tech tailors custom solutions to best fit their customers' requirements in little time.

President and Founder Cyrus Etemad-Moghadam started RPM Tech in his basement in 2006, with the idea of providing turnkey product development service. In 2020, after establishing solid processes and growing an experienced technical team, he reached out to VMS for mentorship and assistance with improving his sales, marketing, and finances. In the past two years of engaging with his VMS mentor team, Cyrus and RPM Tech have experienced remarkable growth and success.

With a current team of more than 20 full-time employees, RPM Tech innovates, solves problems, prototypes, and helps its customers transition their concept to production. They also enable their customers to ramp up from small quantities to mass production, both efficiently and rapidly. Their team includes model makers, technicians, industrial design, electrical, mechanical, software, firmware, and system engineering talent, as well as prototyping, assembly, fabrication and testing capabilities.



**LEARNING UNDEFEATED** is driving race and gender equity in STEM through experiential and deep-impact learning experiences for students from under resourced communities.

To learn about partnership opportunities with Learning Undefeated contact Alejandro Cardemil at alejandro@learningundefeated.org













## STEM AWARDS



#### ALEXANDRIA STEM SCHOLARS AWARD WINNERS



BEATRICE CHUNG Computer Science University of Maryland



**ISHAN DUTTA**Aerospace Engineering
University of Maryland



MELISSA GUILLEN
Civil Engineering
University of Maryland



KELLY KAMENI-NGOTCHO
IT/Computer Science
University of Maryland



**BRYSON OSTRUM**Engineering/STEM
Washington College



DONOVAN PEYTON
Biology
University of Maryland,
Baltimore County



**AIDAN SACHS**Aerospace Engineering
University of Maryland



REBECCA WILLIAMS
Integrated Science Neuroscience
Salisbury University

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#### STEM EDUCATORS OF THE YEAR



**BREESE GEARHART** 

1st Grade Teacher, Jonathan Hager Elementary School

Breese Gearhart is a spouse, mother, teacher, and photographer. Breese and her husband have raised 4 kids, now all in their 20s. For the past 22 years, Breese has dedicated her career to serving students and building their learning journey. Her passion has been to inspire and encourage her students in every possible way by providing as many innovative experiences as possible and opportunities that she can. STEM has allowed many students to think outside of the box, solve problems and shine.



**JENNIFER BLUM** 

3rd Grade Teacher, Smithsburg Elementary School

Jennifer Blum is a third-grade teacher in Washington County Maryland who is passionate about teaching science and math to students. Jennifer strives to develop a joy for these subjects in her students and colleagues by using engineering and technology as the hook. Children who are engaged in STEM activities begin to love learning, questioning, and problem solving. Her goal is to grow curiosity and the willingness to take risks in the children she teaches.

## OUR INDUSTRY EXPERTISE DRIVES RESULTS



**Global Investment Banking** 

Baird is a leading global investment bank with deep expertise in mergers and acquisitions, equity capital markets, and debt advisory. Baird's comprehensive capabilities and industry coverage in Technology, Business Services, Healthcare, Industrials, Engineering & Construction and Private Equity provides a strong complement and depth of resources in support of Baird's dedicated Government & Defense practice.

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Gov't & Defense M&A transactions

### \$16.6 Billion

Aggregate deal value since 2016

#### Low-Code / No-Code







Model-Based Engineering



**Digital Transformation** 



Intel



**Enterprise IT** 



Data Analytics



**Electronic Warfare** 



Health IT



Low-Code / No-Code



**Digital Transformation** 





Cyber Defense



**Managed Services** 



Health IT



AI/ML



C5ISR



#### **BAIRD'S GOVERNMENT** & DEFENSE TEAM

#### Jean Stack +1-703-394-1831

## jstack@rwbaird.com

#### John Song +1-703-394-1832 jsong@rwbaird.com

#### Alex Sevilla +1-703-394-1833 asevilla@rwbaird.com

#### Nicole Coffey +1-703-394-1835 ncoffey@rwbaird.com

#### Jonathan Kirkland +1-703-394-1867 jakirkland@rwbaird.com

#### **Travis Waller** +1-312-609-5451 twaller@rwbaird.com

#### Mike Roualet +1-703-394-1848 mroualet@rwbaird.com

#### **Greg Saydah** +1-703-394-1834 gsaydah@rwbaird.com

The above transactions represent select Baird transactions in the Government & Defense sector, Please visit www.rwbaird.com/investment-banking for a list of all Baird transactions. Robert W. Baird Limited is authorized and regulated by the Financial Conduct Authority.

## **GOVERNMENT CONTRACTING COMPANY OF THE YEAR**



(REVENUE UP TO \$50 MILLION)





**GLOBAL ALLIANT** globalalliantinc.com

Global Alliant (GA), a Maryland-based minority-owned IT company, has recently been ranked the 34th fastest growing company in America and the #1 fastest growing IT company in Maryland by the Inc. 5000 Magazine. GA won many Government contract vehicles including SBA 8a, GSA 8a STARS III, GSA IT Schedule 70, and Maryland CATS+. GA has achieved several certifications; ISO: 9001, ISO: 27001, and CMMI Level 3. Our team is driven to bring the most innovative solutions and digital transformations to mission-critical problems using modern Agile technologies, and Cloud data analytics. GA has gained more than 12 government customers. Our motto is "Deliver iT Right."



#### TEAMWORX SECURITY (TWX)

teamworxsecurity.com

TeamWorx Security (TWX) is an SBA-certified minority-owned, 8(a) and Service-Disabled Veteran Owned Small Business (SDVOSB) that spun out of JHU/APL. TWX is a software engineering, data analytics, Artificial Intelligence (AI), and Machine Learning (ML) solutions company that helps technical and non-technical people work better together to support decision-making. TWX conducts R&D, transitions solutions, and deploys emerging technology for the Defense Tech industry. At the same time, TWX supports its local communities, non-profit work, and diversity through education and community involvement. TWX is a diverse Maryland-based startup that is represented by 40% veterans, 45% women, and 35% minority workforce.



shorepointinc.com

Launched in 2017, ShorePoint is committed to driving positive change in the community and for its clients. The company continuously invests in and promotes professional, and technical growth for each employee to remain on the forefront of cybersecurity best practices. ShorePoint offers clients unmatched cybersecurity experience in federal civilian, defense, and intelligence communities as well as commercial support in technology, financial, and healthcare industries.

## **GOVERNMENT CONTRACTING COMPANY OF THE YEAR**



(REVENUE OVER \$50 MILLION)



PG 12



**ALPHA OMEGA** alphaomegaintegration.com Alpha Omega helps agencies rethink, innovate, and optimize business processes to operate more efficiently and quickly while reducing costs and improving outcomes. Our mission to become a platinum standard in customer service demands we use technology to enable customers' missions, and that our teams design holistic and strategic solutions. We are one of only a handful of 8(a) firms with CMMI ML5 in both service and development. Our goals are to continue to evolve as an organization and in capabilities but also to be a culture of excellence for staff members, as well as a guardian of national infrastructure and defense.



**BIGBEAR.AI** bigbear.ai

BigBear.ai is the leader in applying Artificial Intelligence (AI) and Machine Learning (ML) for decision support. The organization supports government agencies with many of the nation's most critical defense and intelligence projects. These customers operate in environments of unrivaled complexity, where the cost of a poor decision or failure is devastating. They require the most sophisticated and capable AI, ML, and predictive analytics solutions available to make the most informed decision possible. BigBear.ai's solutions empower decision-makers to leverage more data sources, faster and easier, in order to gain a competitive advantage in complex environments.



**IQ SOLUTIONS** igsolutions.com

IQ Solutions is a Rockville, Maryland based Public Health Communications firm with expertise in Research, Science Communications, and Digital Technology.

For over twenty-eight years, IQ Solutions has led the way in generating impactful, creative and innovative digital channels, and products. We place health equity and quality of life for all at the forefront of our work.

The Department of Health and Human Services, including the National Institutes of Health, the Food and Drug Administration, the Substance Abuse and Mental Health Services Administration, and the Centers for Disease Control and Prevention are some of the government clients to whom we provide excellence in public health education and communication.

# The Washingtonian Group celebrates the Maryland Tech Council

winners and finalists for dedication to their respective industries



### The Washingtonian Group Wealth Partners at J.P. Morgan

Rick Schultz Wealth Partner Managing Director 202.916.3143 rick.schultz@jpmorgan.com

Howard Rothman Wealth Partner Executive Director 202.916.3145 howard.rothman@jpmorgan.com Eric Teichberg Wealth Partner Executive Director 202.916.3144 eric.teichberg@jpmorgan.com

Ken Low Wealth Partner Executive Director 202.916.3146 kennan.low@jpmorgan.com 875 15th Street NW, Suite 700 Washington, DC 20005 3424

Peachtree Road NE, Floor 18 Atlanta, GA, 30326

jpmorgan.com/wg

J.P. Morgan Wealth Management is a business of JPMorgan Chase & Co., which offers investment products and services through J.P. Morgan Securities LLC (JPMS), a registered broker-dealer and investment advisor, member FINRA and SIPC. Annuities are made available through Chase Insurance Agency, Inc. (CIA), a licensed insurance agency, doing business as Chase Insurance Agency Services, Inc. in Florida. Certain custody and other services are provided by JPMorgan Chase Bank, N.A. (JPMCB). JPMS, CIA and JPMCB are affiliated companies under the common control of JPMorgan Chase & Co. Products not available in all states.

## **TECHNOLOGY COMPANY** OF THE YEAR





PG 14

## catalyte

catalyte.io

Catalyte's ability to source, develop and deploy tech talent from nontraditional backgrounds simultaneously solves the overall tech talent shortage and helps employers diversify their technology workforces. Our proprietary platform identifies high-potential people from unexpected backgrounds who have the aptitude and attitude to succeed in technology careers. This grants anyone, regardless of their pedigree, the opportunity to join the future of work. Catalyte also provides on-demand access to exceptional software engineering experts at all levels, allowing clients to flexibly scale technology resources when and how they need them.

## **cloud**force

#### **CLOUDFORCE**

gocloudforce.com

Cloudforce is a rapidly growing cloud consulting company located in National Harbor, MD. A Microsoft Gold Partner with advanced specialization in Windows Server and SOL Server migrations, Cloudforce provides expertise in all things Microsoft Cloud. Cloudforce is recognized by Inc. 5,000 as one of the fastest-growing businesses and was recently awarded Technology Leader of the Year by the Prince George's County Chamber of Commerce.

As humans, we're driven by the opportunities to make life better through the thoughtful application of technology. At Cloudforce, these two pursuits combine to form an effective, human-centered approach for making cloud solutions accessible for businesses, non-tech staff, and entrepreneurs alike.



#### MINDGRUB TECHNOLOGIES

mindgrub.com

Mindgrub Technologies is an award-winning digital agency and consultancy whose mission is to create technology that people love to use - technology that makes lives better, jobs easier, and helps businesses thrive.

Since 2002, Mindgrub has helped clients like Exelon, NASA, Wendy's, Under Armour, Crayola, University of Maryland, Dragos, The Smithsonian and more connect with their customers through custom web and mobile development, marketing, cloud and application support, and emerging technology.

A member of the Inc. 5000 for nine years running, Mindgrub is headquartered in Baltimore, Maryland with offices in Charlotte, New York City, Philadelphia, and Washington, D.C.



**ZEROFOX** 

zerofox.com

ZeroFox is the leader in external cybersecurity, empowering organizations to stay ahead of the external cyber-attacks by informing early, protecting proactively, and responding rapidly. The ZeroFox Platform provides global intelligence collection across the surface, deep and dark web, domains and social media, detecting and analyzing hidden threats to brands, data, assets and people. Expert analysts and threat hunters serve as an extension of your team, embedded in the criminal underground and ready to take action on your behalf to disrupt adversaries. Gain visibility into external threats, reduce risk and protect your organization, data and assets beyond the corporate network.

BDO USA, LLP is proud to support the Maryland Tech Council Industry Awards Celebration.

Congratulations to all the finalists and winners.



BDO provides assurance, tax, and advisory services to a wide range of publicly traded and privately held companies. We offer a sophisticated array of services, as well as the resources and capabilities of our global organization, combined with the personal attention of experienced professionals.

Accountants and Advisors www.bdo.com

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<u>JBDO</u>

## LIFE SCIENCES COMPANY OF THE YEAR





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AMERICAN GENE **TECHNOLOGIES** 

americangene.com

American Gene Technologies is a pioneering biotech company in Rockville, Maryland, that is using gene therapy to cure humanity's most serious diseases. Founder & CEO Jeff Galvin's vision: Repair the DNA, the operating system of the cell, with targeted therapy that fixes the cell's underlying code, thus curing the disease without the toxic side effects that accompany systemic therapies. American Gene Technologies' first proof of concept is currently in the clinic: a cure for HIV. The company expects to see first human efficacy this year.



bd.com/en-us

D is one of the largest global medical technology companies in the world and is advancing the world of health by improving medical discovery, diagnostics, and the delivery of care. The company supports the heroes on the frontlines of health care by developing innovative technology, services and solutions that help advance both clinical therapy for patients, and clinical process for health care providers. BD employees have a passion and commitment to help enhance the safety and efficiency of clinicians' care delivery process, enable laboratory scientists to accurately detect disease, as well as advance researchers' capabilities to develop the next generation of diagnostics and therapeutics.



**REGENXBIO** regenxbio.com

EGENXBIO is a leading clinical-stage biotechnology company seeking to improve lives through the curative potential of gene therapy. REGENXBIO'S NAV Technology Platform, a proprietary adeno-associated virus (AAV) gene delivery platform, consists of exclusive rights to more than 100 novel AAV vectors; including AAV7, AAV8, AAV9 and AAVrh10. REGENXBIO and its third-party NAV Technology Platform Licensees are applying the NAV Technology Platform in the development of a broad pipeline of candidates in multiple therapeutic areas.



**SANARIA** sanaria.com Sanaria's mission is to commercialize a PfSPZ vaccine that prevents malaria infection, thereby preventing all clinical manifestations of malaria and transmission. In 2020 malaria caused the highest numbers of deaths in 6 years (627,000). In its Rockville headquarters Sanaria manufactures its PfSPZ products, which have 1) been assessed in >35 clinical trials in the US, six countries in Africa and five in Europe and 2) achieved the highest level of protection (100%) against malaria ever achieved by a malaria vaccine. Based on these results and meetings with regulatory agencies, Sanaria is moving toward manufacturing and trials to support licensure.

## **EMERGING LIFE SCIENCES COMPANY OF THE YEAR**





#### **CARTESIAN THERAPEUTICS**

cartesiantherapeutics.com

Founded with a mission to unleash the reach and potential of cell therapy through RNA engineering, Cartesian is the leader in RNA Cell Therapy. Cartesian is pioneering RNA cell therapies in and beyond oncology, with four active clinical-stage programs in autoimmune, oncologic, and respiratory disorders. The company's proprietary RNA cell engineering platform, the RNA Armory<sup>sM</sup>, generates large-scale, potent products with extended RNA expression. All investigational therapies are manufactured at Cartesian's wholly-owned, state-of-the-art cGMP manufacturing facility in Gaithersburg, MD. This enables complete control of product quality, production schedules, and costs while accelerating the clinical translation of discoveries.



#### **MEDCURA**

medcurainc.com

Medcura is a commercial-stage medical device company founded on a proprietary and FDA approved advanced wound treatment platform. Based on the clear clinical demonstration of rapid and reliable bleeding management and provision of an antibacterial healing environment - widely published in peer-reviewed journals, the Company has commercialized a new class of high-performance first-aid (now on shelves at CVS and available on Amazon). Leveraging this experience, Medcura has recently designed and successfully tested implantable and resorbable formulations that will disrupt the surgical and military hemostatic markets including Life Foam™, designated as a "Breakthrough Device" by the US FDA.



#### **NEXTCURE**

nextcure.com

NextCure is a clinical-stage biopharmaceutical company committed to discovering and developing novel, first-in-class immunomedicines to treat cancer by restoring normal immune function. We view the immune system holistically and focus on understanding biological pathways and the role each plays in an immune response. Through our proprietary FIND-IO platform we discover new targets and understand structural components of immune cells and their impact in disease to develop immunomedicines. We are focused on patients who do not respond to current therapies, patients whose cancer progresses despite treatment, and patients with cancer types not adequately addressed by available therapies.



#### **TERAIMMUNE**

teraimmune.com

As one of the leading companies in the immune cell therapy with Regulatory T (Treg) cells, Teralmmune is providing innovative Treg cell therapies for patients with autoimmune diseases. Our proprietary technologies make it possible to consistently produce diseasespecific Tregs that retain their suppressive function. Teralmmune is building a solid foundation for Treg cell therapy and aims to conduct a first-in-human study with a 'FVIII-TCR Treg' targeting the anti-FVIII antibody formation in severe Hemophilia A.



Nothing is more important to us than bridging the gap between the latest cuttingedge technologies and life-changing outcomes for our customers and their surrounding communities. We firmly believe that Experience is key to building that bridge. That's why Iron Bow is here to help our customers modernize and optimize their IT infrastructure, security, connectivity, and collaboration solutions, all while keeping Experience at the forefront of your strategy.

Learn more about how Iron Bow can help you deliver Experience-as-a-Service by reaching out to SLED@ironbow.com.

## **EMERGING TECHNOLOGY COMPANY OF THE YEAR**







COREPARTNERS, INC. corepartners.com

CorePartners, Inc. is a fast-growing software company that has built a reputation for excellence in custom software development and COTS products. CPI was incorporated in 2003 in the state of Maryland. CorePartners has delivered proven off-the-shelf products and custom software solutions to Non-Profit Professional and Trade Associations; to various U.S. Government Agencies and Corporate Clients.

CoreAchieve is the premier learning management software developed by CorePartners, Inc. CorePartners team of professionals brings the value of over 20 years of technical and business project experience to each customer engagement. We offer implementation, training and support services to ensure your success.



**CURBIO** curbio.com Curbio was founded in 2017 to transform the multi-billion-dollar home improvement industry, and has quickly become the nation's leading pay-at-closing home improvement solution. The company partners exclusively with real estate agents and their clients to get any home ready for the market, allowing it to sell faster and for top dollar. Using technology to power their service, Curbio completes pre-listing home improvement projects of any size quickly and without hassle, from start to finish, with zero payment due until the home sells. Curbio is trusted by thousands of realtors and brokerages nationwide to help keep real estate moving.



#### **INVENTWOOD** inventwood.com

InventWood is an innovator of advanced wood materials. We are wood alchemists that have discovered ways to alter the chemistry of wood to make it an incredibly powerful and versatile material in ways never seen before! We offer three wood materials - one that is super strong, another that's incredibly insulative, and even one that's completely transparent! Our goal is to create a cellulose revolution to radically transform the way products are made to create a cleaner, greener, and safer world.



KION kion.io Kion is a cloud enablement solution that helps organizations simplify management and governance activities to realize the full benefits of the cloud. Kion delivers visibility and control across all cloud environments, empowering customers to confidently provision accounts, maintain financial control, and ensure compliance with security regulations. Wherever they are on their cloud journey, Kion empowers organizations to go farther, faster. Kion provides support across Microsoft Azure, Google, and AWS. Kion also serves leading government agencies including NASA and the Centers for Disease Control and Prevention (CDC) as well as cloud-first commercial enterprises like Indeed and Verizon.



**N5 SENSORS** 

n5sensors.com

N5 Sensors is developing sensor products that will make life better and safer. By bringing together technological innovations in sensing and reliable engineering, we are changing how sensing is done. In this new era of wearables, smart-homes, and connected cities our products open new possibilities - giving people the ability to know their environment and understand its impact on their health and well-being. N5 Sensors' mission is to keep people and communities safe through a cloud-connected ecosystem of smarter sensors, and by leveraging the endless possibilities of shared data and Al.



# TECHNOLOGY CHIEF EXECUTIVE OFFICER OF THE YEAR







Randy Altschuler Xometry

Randy Altschuler is the CEO and co-founder of Xometry, a global digital marketplace for ondemand manufacturing. A successful entrepreneur, Randy co-founded Xometry in 2013 and led it through tremendous growth on its journey to becoming a public company in 2021 (NASDAQ: XMTR). Randy recognized the clear opportunity to digitize and disrupt the \$260B manufacturing industry after traveling the country to meet with local manufacturers to better understand their challenges. Today, through its Al-driven marketplace, Xometry enables enterprise buyers to tap into global manufacturing capacity to efficiently source on-demand manufactured parts and assemblies. Xometry's marketplace also offers innovative fin-tech, digital marketing and enterprise management tools to help shops of all sizes grow their businesses. Xometry employs nearly 1,000 people worldwide and is home to the popular Thomasnet.com platform, which the company acquired as part of its acquisition of Thomas in late 2021. Randy serves on the Boards of Directors of the Maryland Tech Council and the Regional Manufacturing Institute of Maryland.



Todd Marks Mindgrub Technologies

Todd Marks, two-time EY Entrepreneur of the Year nominee, member of Baltimore magazine's 40 under 40, and one of The Daily Record's Most Admired CEOs of 2021, is the founder and CEO of Mindgrub Technologies. Mindgrub, a member of the Inc. 5000 for nine years running, is a technical agency and creative consultancy that specializes in award-winning mobile, web, and marketing solutions. Marks founded Mindgrub in 2002 and has since overseen projects for clients such as Exelon, Wendy's, DELL, Under Armour, Yamaha, Crayola, Geico, The Economist, University of Maryland, and NASA. Todd took the leap and started a digital agency focused on websites and eLearning. Mindgrub's growth skyrocketed after Apple's introduction of the iPhone in 2007 and under his leadership, the company became one of the first mobile development agencies in the mid-Atlantic. Marks, an experienced speaker and futurist, has shared his vision for innovation in technology and business at conferences such as SXSW, Adobe Max, and Mobile World Congress. Marks has been profiled in The Huffington Post, CNN, and Newsweek. He is chair of the Maryland Tech Council and has provided strategic direction for many public/private initiatives, including the Maryland Business Relief Wizard, an online tool released in early 2020 to help businesses better understand how to navigate federal, state, and local aid programming.



Rick Rudman Curbio

Rick Rudman is a seasoned growth CEO with success running start-ups and public companies. Rick is currently CEO of Curbio, a PropTech company modernizing the decades-old home improvement industry to help realtors and their clients close home sales quickly, reliably and profitably. Prior to Curbio, Rick was CEO of Vocus, a leader in PR and marketing software. Under Rick's leadership, Vocus grew from a start-up to \$200M in revenue, with over 1,500 employees internationally. Rick has been recognized for his leadership many times, including selection as EY's Entrepreneur of the Year and Top CEO by Comparably.



Steve Sidel Mindoula

Steve Sidel is the Founder and CEO of Mindoula, a technology-enabled population health management company that identifies, engages, and serves populations with behavioral health, medical, and social challenges. Steve is a proven business builder, with over 25 years of experience growing technology-enabled businesses in media, education, and healthcare. His past leadership roles include: President, Discovery Education, Deputy General Counsel, Discovery, Managing Director, Antenna Audio, and CEO, Edline. In 2000 and 2021 Steve was named an EY Entrepreneur of the Year Mid-Atlantic finalist. Steve is a graduate of Brown University and Harvard Law School, and is a Certified Peer Support Specialist.

Pillsbury is a proud supporter of the Maryland Tech Council and its efforts to build strong technology and life science industries.

pillsbury

Pillsbury Winthrop Shaw Pittman LLP 1650 Tysons Boulevard, McLean, VA 22102 703.770.7900 | pillsburylaw.com



## **GOVERNMENT CONTRACTING CHIEF EXECUTIVE OFFICER** OF THE YEAR







Matt **Brown** ShorePoint, Inc.

With over 24 years of IT and cybersecurity consulting experience, co-founder and CEO Matt Brown is widely viewed as an industry expert. He has numerous cybersecurityrelated publications and is frequently sought to speak on cybersecurity topics, including numerous appearances on local television. Matt serves on the Suburban Hospital Foundation Board and is an advisor to and supporter of JMU's leadership development program providing athletes the tools to transition into the professional workforce. Matt has actively coached MD youth basketball and soccer teams for over 10 years and serves as a President of his neighborhood community association serving over 400 homeowners.



**Daniel Ra** Red Alpha, LLC

Daniel Ra is the Founder and CEO of Red Alpha, and is the driving force behind Red Alpha's strategic vision and its customer/member centric culture. Prior to creating Red Alpha, he developed a broad set of experiences and skills; including embedded systems, software and system engineering, system integration and deploying operational systems. Daniel enjoys turning around challenging projects and is a lifelong student of overcoming mission impediments. He discovered his passion and ongoing quest for bridging the gap between operations capabilities and the latest enabling technologies while serving in the United States Army Reserves.



Rodney Williams. Sr. **JASINT** Consulting and Technologies, LLC

Rodney C. Williams Sr. is the president and CEO of JASINT Consulting and Technologies, LLC. JASINT is a highly sought-after small business with prime and subcontract efforts supporting the Department of Defense, Federal government, and Local/state governments. JASINT currently employs engineers and professional experts across the USA in various locations. Mr. Williams is driven by the desire to be a true "Servant Leader" who empowers those around him to do better and be better!

This is also supported by the core values that he has established for the firm which are:

- Commitment to Service Excellence
- Acting with Integrity
- **Embracing Innovation**
- Valuing Relationships

# CHIEF EXECUTIVE OFFICER OF THE YEAR





Frank
Amato
SYNAP Dx

Frank Amato is CEO and president of SYNAPS Dx - an Alzheimer's Disease diagnostic company. After two plus decades in the pharmaceutical and biotech industry, he became president, CEO and director of electroCore, a NASDAQ-traded bioelectronic medicine company focused on treating neurological conditions. Prior to electroCore, Frank was Vice President of the Specialty Commercial Operations at Merck. Frank was as an infantry field medic in the 82nd Airborne Division, before starting as a sales professional with the Upjohn Company. Throughout his career, Frank has worked on key initiatives in the U.S., Europe, and Japan.



**Douglas Falk**Vita
Therapeutics

Douglas Falk, M.S., is Chief Executive Officer of Vita Therapeutics, a company he co-founded out of Johns Hopkins in 2019. Prior to this he spent 6 years in the investment world with a particular focus in Biotechnology at Brown Advisory where he was a Principal, Merrill Lynch, and Lazard. In addition, Mr. Falk currently sits on the Board of Directors for the Johns Hopkins Biotechnology Investment Group. Mr. Falk received his M.S. from Johns Hopkins University in Biotechnology and his B.A. from Goucher College in Economics and Business Management.



Stephen Hoffman Sanaria

As the founder and CEO of Sanaria Inc., Dr. Stephen Hoffman has grown Sanaria from an idea to a company that develops and manufactures malaria vaccines, which have been assessed in >30 clinical trials in the US, Africa, and Europe. Sanaria has achieved the highest level of protection (100%) against malaria ever achieved by a malaria vaccine. Sanaria is now moving toward manufacturing and trials to support licensure. To accomplish all this Hoffman has raised >\$350 million in non-diluting funds in the US, Europe and Africa; including funds from African governments and US oil/gas companies.



Ken Mills REGENXBIO

Ken Mills is the founding President and Chief Executive Officer of REGENXBIO, a clinical-stage biotechnology company seeking to improve lives through the curative potential of gene therapy. Ken has grown the company into a leading gene therapy biotech with R&D, clinical and manufacturing capabilities, with a pipeline of AAV Therapeutics powered by its proprietary NAV® Technology Platform.

Prior to REGENXBIO, Ken was the CFO and VP of Business Development at Meso Scale Diagnostics. He is a member of the Universities at Shady Grove Board of Advisors. He received an S.B. in chemistry from the Massachusetts Institute of Technology.



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The Maryland Department of Commerce is the state's primary economic development agency, dedicated to creating quality jobs by attracting new businesses, stimulating private investment and encouraging the expansion and retention of existing companies. The Department also promotes the state's many economic advantages and markets local products and services at home and abroad to spur economic development and international investment, trade and tourism. The Office of Strategic Industries and Entrepreneurship works to support, attract and expand emerging industries ranging from Life Sciences, Cybersecurity and Aerospace, Manufacturing, Agribusiness and Energy, Entrepreneurship, and Education and Workforce. commerce.maryland.gov

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