



## MEMBERSHIP TYPES AND DUES

JOIN the association that champions Maryland’s technology and life science communities that are saving and securing lives. Membership at the Maryland Tech Council opens doors to help grow your business. Please review the information below to determine which type of membership is appropriate for your company.

### Membership type and dues is determined by

- the nature of the business being conducted by the member company
- total employment for the company within MD, VA and DC

### Premier Level Membership

Select this level which enables you and your colleagues to attend educational, networking and other events at no additional cost. Your savings from attending these events will more than pay for your membership, which offers an astonishing ROI through new business leads, training, advocacy and cost savings programs.

## TECHNOLOGY AND LIFE SCIENCE MEMBERSHIP

Entities that derive revenue from research, development, manufacturing, distribution of technology products, materials, or components that use or embody technology.

NUMBER OF EMPLOYEES	REGULAR	PREMIER MEMBER
Startup Entrepreneur		\$400
1-9	\$550	\$650
10-49	\$1,100	\$1,250
50-199	\$1,600	\$1,850
200-399	\$2,300	\$2,650
400-699	\$4,200	\$4,850
700+	\$7,200	\$8,200

## ASSOCIATE MEMBERSHIP (SERVICE PROVIDERS)

Professional service firms which provide services such as legal, financial, staffing, and consulting assistance to the technology and life science business communities.

NUMBER OF EMPLOYEES	REGULAR	PREMIER MEMBER
Startup Entrepreneur		\$500
1-9	\$750	\$850
10-49	\$1,300	\$1,500
50-199	\$1,850	\$2,150
200-399	\$2,500	\$2,850
400-699	\$4,800	\$5,500
700+	\$8,500	\$9,500

### AFFILIATES: NON-PROFIT ORGANIZATIONS

501c3 non-profit organizations supporting the technology and/or life science business communities, including business associations, economic development agencies, etc. (Proof of 501c3 status required).

### GOVERNMENT INSTITUTIONS

Government institutions on local, state, and federal levels.

### EDUCATIONAL INSTITUTIONS

Educational institutions providing education and/or training to students or companies.

CLASSIFICATION	PREMIER MEMBER
Affiliates	\$750
Government Institutions	\$750
Educational Institutions	\$1,200
Retired	\$150



## COMPANY INFORMATION

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City State Zip Code

\_\_\_\_\_  
Phone Fax

\_\_\_\_\_  
Company Website

\_\_\_\_\_  
Employees Annual Sales \$

Private  Public

## SOCIAL MEDIA HANDLES

Twitter \_\_\_\_\_

Facebook \_\_\_\_\_

LinkedIn \_\_\_\_\_

**\*Please attach a company description (up to 100 words) with this application**

You've found the answer. Your direct connection to success begins with a membership in the Maryland Tech Council. We are a community of committed professionals who are driving innovation and supporting the technology and life science industries. We offer industry communities, leverage our unified voice to influence policy, develop robust educational programs, and most importantly, provide a supportive community where our members can share and grow. Membership in the Maryland Tech Council means that your company is part of a powerful and influential industry organization. When you are considering a membership in the Tech Council, think about what we do every day that helps your company succeed. Our staff:

- Creates identity around the peer-based communities
- Engages and leads on responsible business policy at the county, state, and federal levels
- Leverages communities to address common issues and use enhanced pressure to advocate for reform/change
- Connects you to peers to share experiences and encourage better business practices to improve your bottom line
- Connects you with key stakeholders to enhance policy efforts on issues that affect your business
- Educates you on key issues that affect your business - from policy to direct regulatory changes
- Enhances the workforce to support community growth - K-12; undergraduate, graduate, and professional continuing education
- Saves you time and money by connecting you with reputable partners that offer discounts on everything from lab supplies to select shipping services

## MEMBERSHIP TYPE

(Must select one) *\*required*

- |                                       |   |
|---------------------------------------|---|
| <input type="checkbox"/> Associate    | <input type="checkbox"/> Educational Institutions |
| <input type="checkbox"/> Technology   | <input type="checkbox"/> Government Institutions  |
| <input type="checkbox"/> Life Science | <input type="checkbox"/> Affiliates: Non-Profits  |

## COMPANY TYPE

(Must select one [P] Primary and [S] Secondary) *\*required*

### TECHNOLOGY

- Applications
- ASP/ISP
- Broadband
- Carrier
- Computer Hardware
- Cyber Security
- Development
- E-Commerce
- Electronics
- Health IT
- Integration
- Manufacturing
- Network Administration
- Satellite
- Software
- Telecom
- Web Based Services
- Wireless
- Other \_\_\_\_\_

### LIFE SCIENCE

- Agricultural/Nutritional
- Bioinformatics
- Biotechnology and Bioscience
- Clinical/Research Data
- Clinical Design/Management
- Contract/Research
- Contract Manufacturing
- Diagnostic
- Genetics Testing
- Hospital Supplies
- Manufacturing/Supply
- Medical Devices/Equipment
- Pre-clinical/Toxicology
- Product Development
- Proteomics
- Research and Development
- Scientific Supplies/Equipment
- Therapeutic
- Other \_\_\_\_\_

### ASSOCIATE *\*required*

- |  |   |
|--|---|
| <input type="checkbox"/> Applications                        | <input type="checkbox"/> Manufacturing                  |
| <input type="checkbox"/> ASP/ISP                             | <input type="checkbox"/> Marketing and Public Relations |
| <input type="checkbox"/> Business Consultants                | <input type="checkbox"/> Media                          |
| <input type="checkbox"/> Employment Services                 | <input type="checkbox"/> Office Supplies                |
| <input type="checkbox"/> Equipment/Supplies                  | <input type="checkbox"/> Printers                       |
| <input type="checkbox"/> Financial Institutions              | <input type="checkbox"/> Real Estate                    |
| <input type="checkbox"/> Hospitality                         | <input type="checkbox"/> Recruiting                     |
| <input type="checkbox"/> Insurance                           | <input type="checkbox"/> Training                       |
| <input type="checkbox"/> Legal                               | <input type="checkbox"/> Venture Capital                |
| <input type="checkbox"/> Management and Business Consultants | <input type="checkbox"/> Other _____                    |



## PRIMARY CONTACT INFORMATION

Responsibilities include receipt of all official correspondence, payment of membership dues, and updates of company information.

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_

## MEMBERSHIP TYPE (MUST SELECT ONE)

*\*required*

**STARTUP ENTREPRENEUR**

**TECHNOLOGY AND LIFE SCIENCE MEMBERSHIP**

Entities that derive revenue from research, development, manufacturing, distribution of technology products, materials, or components that use or embody technology.

**ASSOCIATE MEMBERSHIP (SERVICE PROVIDERS)**

Professional service firms which provide services such as legal, financial, staffing, and consulting assistance to the technology and life science community.

**AFFILIATES: NON-PROFIT ORGANIZATIONS**

501 c3 non-profit organizations supporting the technology and life science business community, including business associations, economic development agencies, etc. (Proof of 501c3 status required).

**GOVERNMENT INSTITUTIONS**

Government institutions on local, state, and federal levels.

**EDUCATIONAL INSTITUTIONS**

Educational institutions providing education and/or training to students or companies.

**RETIRED**

## DUES

Please circle: **Regular** **Premier Member**

### METHOD OF PAYMENT

Please circle: MASTERCARD AMEX VISA CHECK\*

Amount of Membership: \$ \_\_\_\_\_

Credit Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

**Recurring Payments**

**One-time Payment**

Signature: \_\_\_\_\_

\*Make check payable to Maryland Tech Council  
9841 Washingtonian Boulevard, Suite 200,  
Gaithersburg, MD 20878

## COMPANY CONTACTS

Use the form below or attach a list.

**CEO/President:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**CFO:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**COO:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**CIO/CTO:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**CSO:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**CMO:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Business Development:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Accounts Payable:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Other:** Name \_\_\_\_\_ Title \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_