

# Gallagher Services for



Insurance | Risk Management | Consulting



Innovation waits for no one. Today's advancements are tomorrow's standards. At such an accelerated pace, leaders know that details matter; that knowledge is an investment. The same holds true for risk management. And with mounting risks to your company, a disruption to your business is a loss to your bottom line.

## **Gallagher is an Insurance Industry Leader**

Working with over 2,000 life science and technology companies and industry affiliates, we combine global resources with local understanding to offer tailored coverages that meet the needs of the Maryland Tech Council membership. Whether Professional Liability, Directors and Officers Insurance, Cyber Liability, or beyond, we work with you to optimize your programs and address existing coverage gaps.

## **Why Gallagher?**

- **Competitive Pricing** — Multiple domestic and international markets allow us to negotiate exceptional rates, while ensuring broad coverage
- **Cutting-edge Cyber Protection** — An advanced, branded cyber liability product developed specifically for members of the Maryland Tech Council
- **Comprehensive Coverage** — Strong and trusted relationships with US and London carriers allow us to offer specialized coverages not otherwise available in current markets
- **Focused Claims Advocacy** — Dedicated and experienced claims advocates who work with you and on your behalf through the claims process
- **Broad Peer Benchmarking** — Coverage specific benchmarking that empowers company leaders to make the coverage decisions right for their organizations

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## Any Challenge. Any Risk. Anywhere in the World.

Grow your business with confidence by protecting your future and ensuring that your employees are securely invested in it. Gallagher's holistic approach keeps your best interests in focus.

GLOBAL REACH. LOCAL PRESENCE.

Founded in  
**1927**

**\$4.6B**  
Total Adjusted Brokerage & Risk Management Revenues (2017)

**26,700+**  
Employees worldwide

**150+**  
Countries served

**700+**  
Offices in 33 countries

**9%**  
Adjusted Revenue Growth\* (2017)  
\*Brokerage and Risk Management segments

### HIGHLY SPECIALIZED. DEEP EXPERTISE.

- Commercial Insurance & Risk Management
  - Alternative Risk & Captives
  - Casualty
- Commercial Surety & Bonds
  - Claims Advocacy
  - Cyber Liability
- Financial Products
  - Environmental
- Global Risk Management
  - Fine Arts
  - Loss Control
- Management Liability
- Multinational Client Services
- Private Client & Personal Insurance
  - Property
  - Small Business
- Trade Credit & Political Risk
  - Terrorism
- Workers Compensation

LEADERS WHERE IT COUNTS

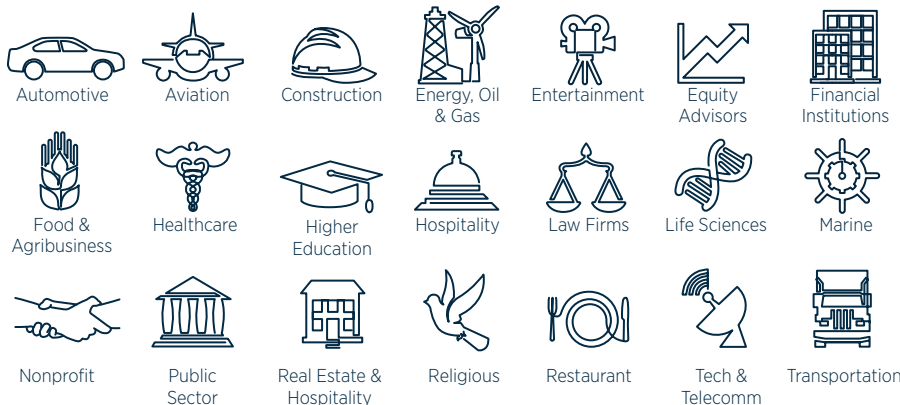
**Gallagher Named One of the World's Most Ethical Companies for 2018**

"World's Most Ethical Companies" and "Ethisphere" names and marks are registered trademarks of Ethisphere LLC.

Arthur J. Gallagher & Co. named one of the World's Most Ethical Companies® for 2018. Ethisphere Institute, March 2018.



## 21+ INDUSTRY PRACTICES



### SHARED VALUES + PASSION FOR EXCELLENCE = PROMISES DELIVERED

#### The Gallagher Way

25 tenets that have guided a team-oriented culture for 30+ years

#### Social Responsibility

Company-wide focus on ethical conduct, employee health and welfare, environmental integrity and community service