



# MARYLAND TECH COUNCIL

**Join over 140  
Maryland Tech Council  
Members who are  
saving money using the  
Cost Savings Program**

- Provides purchasing power on the products and services critical to running your business
- Member benefit for MTC members
- No fees to participate

## See the Savings

MTC - VWR International Program	
Lab Supplies Spend Range Under MTC-VWR Program	Average Savings off List Price Under MTC-VWR Program
> \$3M	\$3,641,781
\$2M - \$3M	\$1,577,151
\$1M - \$2M	\$907,045
\$500k - \$1M	\$508,905
\$250k - \$500k	\$262,384
\$100k - \$250k	\$110,257
\$50k - \$100k	\$55,183
\$25k - \$50k	\$25,145
\$10k - \$25k	\$12,476
<\$10k	\$2,834

**AVG SAVINGS VWR**  
**42%**

MTC - Office Depot Program	
Office Supplies Spend Range Under MTC Program	Average Savings off List Price Under MTC Program
> \$600k	\$941,269
\$250k - \$600k	\$607,341
\$100k - \$250k	\$162,666
\$50k - \$100k	\$85,548
\$25k - \$50k	\$42,083
\$10k - \$25k	\$19,999
\$1k - \$10k	\$4,863
< \$1k	\$450

**AVG SAVINGS Office Depot**  
**57%**

## Available Programs

 <b>illumina</b> Illumina Gene Sequencing Solutions	 <b>UPS</b> Shipping Services	 <b>ALT</b> <small>AMERICAN LABORATORY TRADING</small> <b>American Laboratory Trading, Inc. (ALT)</b> Premium Refurbished Laboratory Equipment and Asset Management Services
 <b>VWR International</b> <small>We Enable Science</small> Laboratory Supplies, Equipment & Chemicals	 <b>Chubb</b> Property and Casualty Insurance, Clinical Trials Liability Insurance, Errors and Omissions Liability	 <b>Office Depot</b> Office Supplies, Furniture, Equipment and Technology Products/Design, Print, and Ship Services
 <b>Business Wire</b> <small>A Berkshire Hathaway Company</small> News & Multimedia Distribution, Social Media Monitoring, Financial Disclosure Services	 <b>Aon</b> <small>Empower Results®</small> <b>Aon Risk Solutions</b> Executive Liability Insurance	 <b>UniFirst</b> Workwear Services
 <b>UniClean</b> <small>Cleanroom Services</small> Cleanroom Services	 <b>CleanHarbors</b> Environmental Services	 <b>ShareVault</b> <small>Share documents. Simply, securely.</small> Secure Document Sharing & Virtual Data Room Solutions
 <b>Airgas Healthcare</b> <small>an Air Liquide company</small> <b>Airgas</b> Packaged & Bulk Gases	 <b>Nikon Instruments</b> Nikon Research Grade Microscope Systems	 <b>VWR International</b> <small>We Enable Science</small> <b>Med Device</b> Controlled Environment, Production, & Safety Portfolio

Learn more at [www.mdtechcouncil.com](http://www.mdtechcouncil.com)